



For Immediate Release

Direct Sales of Electric Vehicles in New York State Will Help NY Achieve Climate Goals *Climate Action Council approves direct sales measure in NY Scoping Plan*

ALBANY, Dec. 19, 2022 —In response to yesterday’s vote by the New York Climate Action Council and the issuance of its [final Scoping Plan](#) as a roadmap to achieve the nation-leading goals set by the state in its clean energy transition, the Alliance for Clean Energy New York (ACE NY) has assembled a wide coalition of advocacy groups and industry voices to issue this statement in support of direct sales of electric vehicles as a no-cost, equitable, and efficient tool to positively impact air quality in New York state.

Current New York state law has a limit of five electric vehicle direct sales locations, which is a massive barrier to the widespread EV adoption needed to reach the ambitious transportation electrification goals set by the new Final Climate Scoping Plan. Removing this cap will create jobs, cost nothing to the taxpayer, and allow New Yorkers to have the freedom of choice when buying an electric vehicle.

“The listing of direct sales as a needed action in the final Climate Scoping Plan will advance New York’s progress in reducing climate and air pollution emissions,” said Deb Peck Kelleher, the deputy director of [ACE NY](#). “When New York car buyers step up to do their part to reduce climate emission, they should not be restricted on where and how they can shop for an electric vehicle. We need to modernize our laws to address the climate crisis and give consumer the power over their purchases.”

“New York’s ambitious climate goals are just what we need to address emissions in every sector, including vehicles. To address the growing demand of EVs and to reduce reliance on fossil fuels, it only makes sense that consumers should be able to purchase an EV directly from manufacturers,” said Rich Schrader, the NY legislative and policy director for [Natural Resources Defense Council](#). “With only five stores statewide selling EVs, New York will never meet its climate goals. New York should allow EV manufacturers to sell directly to consumers instead of dramatically slowing electric vehicle adoption as compared to other states.”

“The New York League of Conservation Voters has been a staunch advocate for allowing direct-to-consumer Electric Vehicle sales, and we are thrilled that the Climate Action Council included this measure in the CLCPA Scoping Plan,” said Patrick McClellan, the policy director for the [New York League of Conservation Voters](#). “This change will supercharge the green economy with consumer choice and hasten the demise of the gas guzzling automobile that for too long has polluted our air and harmed our health. Our state and our planet will be so much better for it.”

“Allowing consumers to have the choice to purchase an electric vehicle directly from the manufacturer is imperative to achieving New York’s climate goals,” said James Chen, vice president of public policy at [Rivian](#). “This flexibility empowers consumers and boosts EV adoption at no cost to the taxpayer. We strongly applaud the Climate Action Plan's recommendation to allow direct sales and look forward to working with the State’s leadership on final passage and implementation.”

"[Sustainable Westchester](#) favors legislation that would allow direct sales of electric vehicles in New York State,” said Carmen Santos, a program manager at Sustainable Westchester. “We support improving consumer vehicle choice and accelerating EV adoption throughout our communities.”

"We're thrilled that the Final Scoping Plan recommends New York enact legislation to expand direct-to-consumer sales of EVs. Enabling more locations where New Yorkers can buy EVs will get more gas-powered cars off the road, advance our climate goals and result in cleaner air," said Betta Broad, the campaign director of [New Yorkers for Clean Power](#). “We look forward to continuing to work with the Governor and our state leaders to get the Direct EV Sales Bill passed and signed into law during the upcoming legislative session.”

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About the Alliance for Clean Energy New York: The Alliance for Clean Energy New York (ACE NY) is a broad coalition dedicated to promoting clean energy, energy efficiency, a healthy environment, and a strong economy for the Empire State, and is New York’s premier advocate for the rapid adoption of renewable energy and energy efficiency technologies. www.aceny.org